Haoran Zhang

MSc in Interactive Digital Media

A Study of '88rising' and their YouTube Approach to Combine Asian Culture

with the West

Supervisor: Jack Cawley

2018

Abstract

88 rising, as a fledgling new media company based in the USA, has been trying to connect

Asian youth culture with the west through its musical and cultural content published on the

YouTube channel for the last three years. It is a record label for Asian artists and also a

hybrid management company which not only covers music, art, fashion and culture but

also creates a hybrid culture of their own. The aim of research to understand the impact of

88 rising on Asian representation in the west as well their unique business model for a new

media company in the information age.

The research is studied through the development of the company, successful cases of its

artists (Keith Ape, Rich Brian, Higher Brothers, Joji and others), interviews and articles

from reliable online sources, comparison with new media companies Hypebeast and

Highsnobiety, as well as statistical data of its YouTube channel. Based on the study,

88 rising has been changing the representation of Asian artists utilizing their viral content

creating strategy. As a result, artists from Asia, especially hip-hop musicians, are accepted

by western music market and the content they created has been able to reach more audience

globally. At the same time, as a culture-driven new media company, 88 rising developed a

new hybrid management business model that is unique, creative and diverse.